

Proposal to Provide Government Affairs Lobbying

Prepared for:

City of Roy

January 10, 2024

Prepared by:

Hometown Consulting

1201 E Yelm Ave Ste 400 #247
Yelm, WA 98597



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Hometown Consulting would like to submit this proposal to represent The City of Roy before the Washington State Legislature and agencies of Washington State Government. We have had success in the past with obtaining funding in each of the State Budgets and would look to continue that work where we foresee many of your funding sources to be included within the Capital and Transportation Budgets.

We appreciate the opportunity to submit this proposal and believe you will find value in contracting with Hometown Consulting for your lobbying service needs. While Hometown Consulting has many resources of a large consulting firm with partnerships and staff to help with different area topics and services, you will find exclusive service from Mr. DePinto who would be the City of Roy's own lobbyist and will be available anytime you require assistance. Again, thank you for the opportunity and we hope to work with you very soon.

BACKGROUND INFORMATION - WHAT WE DO

Legislation can have a massive effect on the people of Washington State, whether its taxes, rules on business, or the shape of local governments. Having a voice for you in Olympia is important to tackle the issues you care about, prevent harmful or poorly constructed legislation, and to build allies across the state. Lobbyists keep a close eye on the daily happenings of the Washington State Government and make you proactive in the legislative and budgeting process from drafting legislation, testifying in hearings, and getting bills signed on the Governor's desk.

While policy issues tend to capture the media coverage around Olympia, the real meat and potatoes of state government are the three budgets: Operating, Capital, and Transportation. These budgets fund the state government but also pay for new projects such as construction of new facilities, community projects, studies on impacts and feasibility, and refurbishing existing government buildings.

Joe DePinto

Mr. DePinto has over ten years of experience working in Washington State politics having worked for Congresswoman Cathy McMorris Rodgers, State Representative Susan Fagan, State Representative Paul Harris, and Outcomes by Levy where he worked with 8 cities including the Cities of Kent, Puyallup, Fife, and Everett.



Besides extensive relationships with House and Senate Members he has a good working relationship with the Association of Washington Cities. Mr. DePinto is also the current Mayor for the City of Yelm and has earned his Advanced Certificate of Municipal Leadership from AWC.

Relevant Experience

Having worked as a staffer for over 5 years in the House of Representatives has given Mr. DePinto unique perspectives into the legislative process as he worked with Members to pass their legislation, worked with constituents including cities to help fund projects and worked closely with various committee staff. Working for Outcomes by Levy and the clients the firm represented for 2 Legislative sessions, Mr. DePinto gained another perspective and experience representing city interests as well as Recreational and Arts organizations. He also attended the Association of Washington Cities (AWC) weekly meetings where he and other city lobbyists strategize on issues and bills concerning cities.

One example of success Mr. DePinto has had Legislatively was with SB 6197 which was requested by the City of Kent and was sponsored by Senator Keiser in the 2018 Legislative Session. SB 6197 authorizes municipal corporations to pay any monies owing to a decedent employee's survivors and removes the dollar limitation, for public employers, regarding the amount indebtedness owing that can be paid to the survivors. This was identified by the City of Kent's Legal Department after a city employee had died and the city was attempting to pay out the remaining paycheck to the individual's spouse. At the time, state law stated local government employers did not have the same ability to pay the last paycheck and vacation owed as the state as an employer. Mr. DePinto first got sponsors for the bill, created a coalition of cities & labor unions, testified in both Senate and House Committees, passed it out of committee, Rules, both chambers on the Floor, and signed into law by Governor Inslee.

Resume Attached: Appendix A1

PROPOSED BUDGET FOR SERVICES

We are proposing to represent The City of Roy as your State lobbyist for all of your needs in the WA State Legislature and with State agencies. If selected, we will be asking for a 12-month contract at \$500 per month with all expenses included as well as coverage of special sessions.

REFERENCES

Rep. Monica Stonier, *Majority Floor Leader* (D-LD 49)

Monical.stonier@leg.wa.gov

Office: (360) 786-7872

Rep. Paul Harris, *Minority Caucus Chair* (R-LD 17)

Paul.harris@leg.wa.gov

Office: (360) 786-7976

Senator Jeff Wilson, *Senate Transportation* (R-LD 6)

Jeff.wilson@leg.wa.gov

Office: (360) 786-7610

Senator T'wina Nobles, *Senate Transportation* (D-LD 28)

Twina.Nobles@leg.wa.gov

Office: (360) 786-7654

Rep. Andrew Barkis (R-2), *Ranking Minority Member of Transportation Committee*

Andrew.Barkis@leg.wa.gov

Cell: (360) 507-5228

APPENDIX A1 - JOE DEPINTO RESUME**Joe DePinto**

1201 E Yelm Ave Ste 400 #247 Yelm, WA 98597 · 360.888.8344 · joedepintowa@gmail.com

Statement

My work experience with Federal, State, and Local politics has given me a unique perspective into politics at every level as well as an appreciation for the professionalism at the highest levels of government and the direct impact of the local levels of government. In addition to working in the legislative side of politics, I also have extensive political campaign experience ranging from volunteering for county, state, and federal campaigns to managing multiple State Representative campaigns. I am a hard worker who will always attempt to exceed expectations and give it my best effort regardless of how big or how small a task is. To conclude I would like to express my desire to excel in all my endeavors and won't let you down.

Employment History

June 2008- Dec. 2010	Congressional Fellow Intern Campaign Team	Congresswoman Cathy McMorris Rodgers
Jan. 2011- Sept. 2016	Executive Legislative Aide	Washington State House of Representatives
Jan. 2016- Dec. 2021	City Councilman	Yelm City Council
Aug. 2016 – May 2018	Lobbyist	Outcomes by Levy
May 2018 – Present	Lobbyist	Hometown Consulting
Jan. 2022 – Present	Mayor	City of Yelm

Education

Yelm High School	2001-2005	Class Vice President 2002, DECA President 2003,
Eastern Washington University	2005-2010	Sigma Nu Fraternity-Recruitment Chair 2006, Treasurer 2007, President 2008-2009 Eastern Debate Team 2008-2009
	Government with Minors in Communication and History	

References

Paul Harris--- Mr. Harris is a State Representative from the 17th Legislative District. I worked as his Executive Legislative Aide when he was Minority Whip.
Cell 360.553.2748 (Professional Reference)

Nelson Mathis---Mr. Mathis is an Area Coach for Pizza Hut, managing 7 different Pizza Huts in the Puget Sound area. He is a personal friend I have known for over two decades.
Cell 360.556.6471 (Personal Reference)

Kevin Parker---Mr. Parker is a former State Representative from the 6th Legislative District and franchise owner of many Dutch Brothers Coffee sites in the Spokane area. I have worked with and known him when he was a Member of the WA State Legislature. Cell 509.851.1052 (Professional Reference)